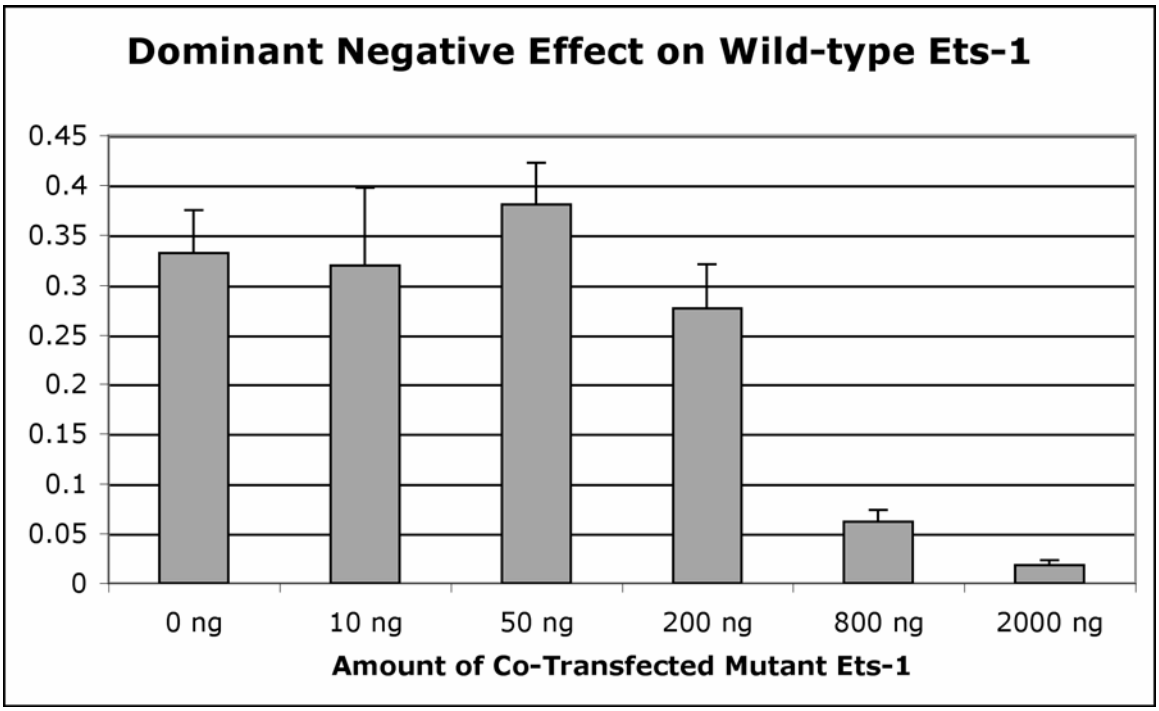
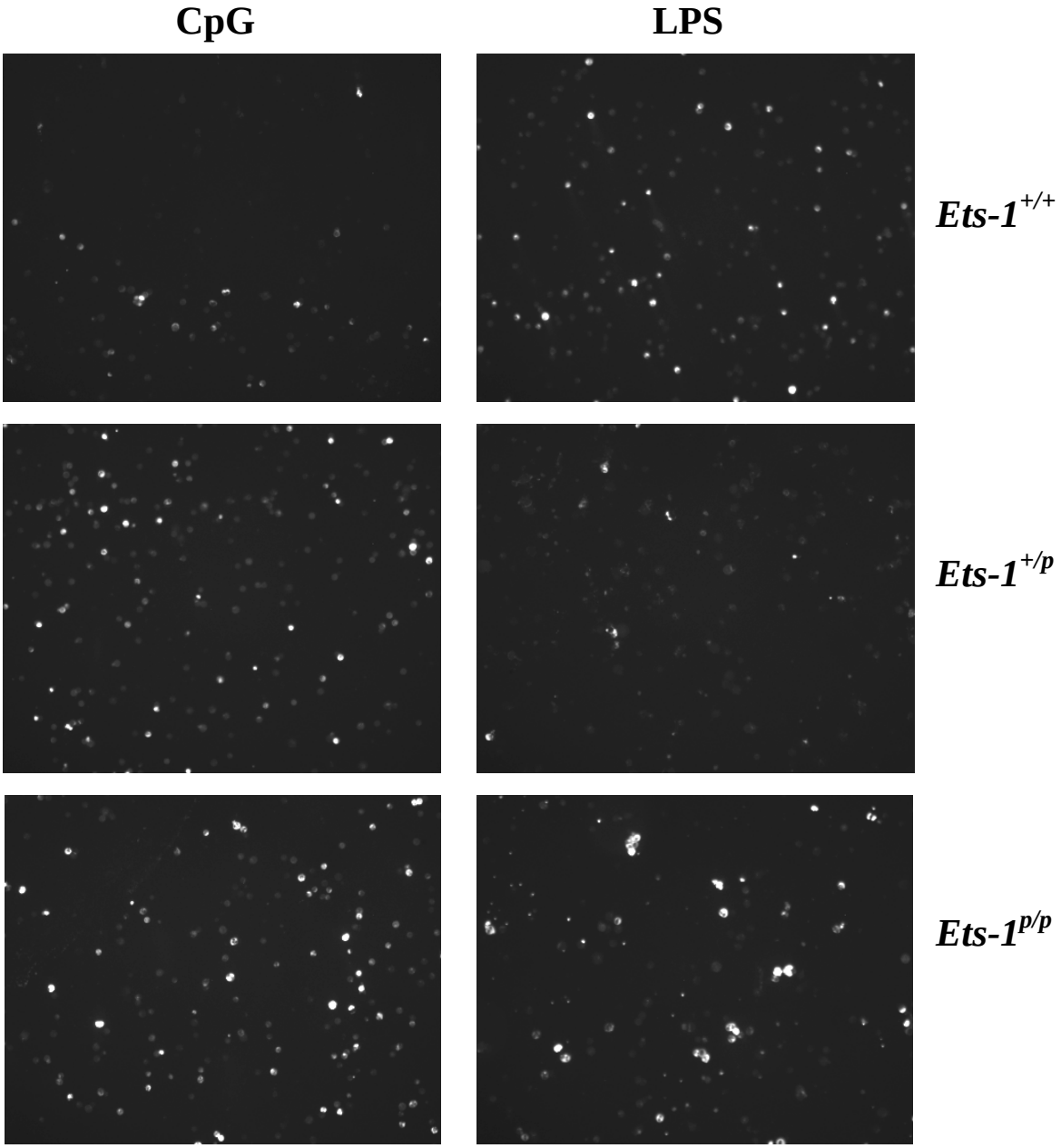
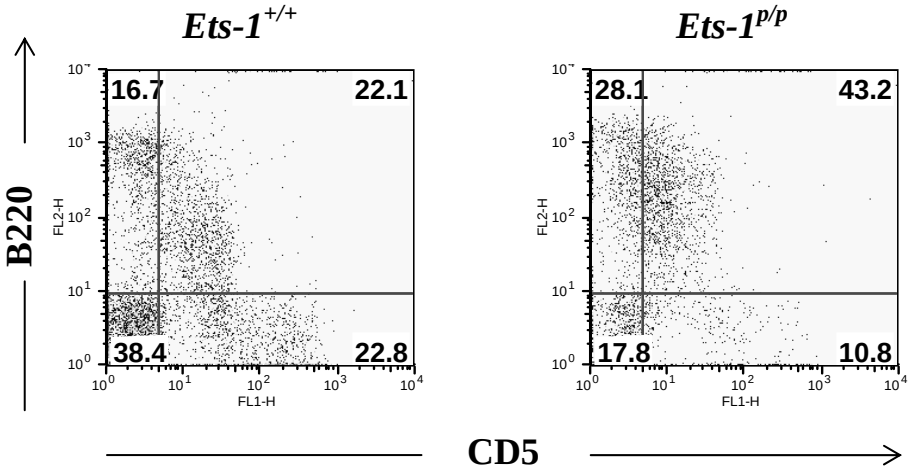


Supplemental Figure 1. The Pointed domain mutant Ets-1 protein has a dominant negative effect on wild-type Ets-1 protein at high concentrations. HeLa cells were transfected with an Ets-dependent reporter gene along with a fixed amount (200 ng) of a plasmid driving expression of wild-type Ets-1. Cells were co-transfected a plasmid driving expression of the Pointed domain deletion mutant of Ets-1 at the concentrations indicated above. The graph shows the average and standard deviation of three separate transfections.



Supplemental Figure 2. CpG ODN and LPS induce differentiation of *Ets-1*$^{+/+}$, *Ets-1*$^{+/p}$ and *Ets-1*$^{p/p}$ B cells. B cells purified from the spleens of mice were cultured *in vitro* in the presence of 5 μg/ml CpG ODN or 10 μg/ml bacterial LPS. After 72 hours of stimulation, cells were allowed to settle onto coverslips, fixed and stained with FITC-conjugated anti-mouse IgM. Cells staining brightly for IgM represent IgM-secreting plasma cells or plasmablasts.



Supplemental Figure 3. *Ets-1$^{p/p}$* mice have peritoneal B-1a B cells. Cells isolated from peritoneal lavages of *Ets-1$^{p/p}$* and *Ets-1$^{p/p}$* mice were stained with B220-PE and CD5-FITC and subjected to flow cytometry analysis. Note mice of both genotypes contain B220^{+}CD5^{+} B-1a B cells.